



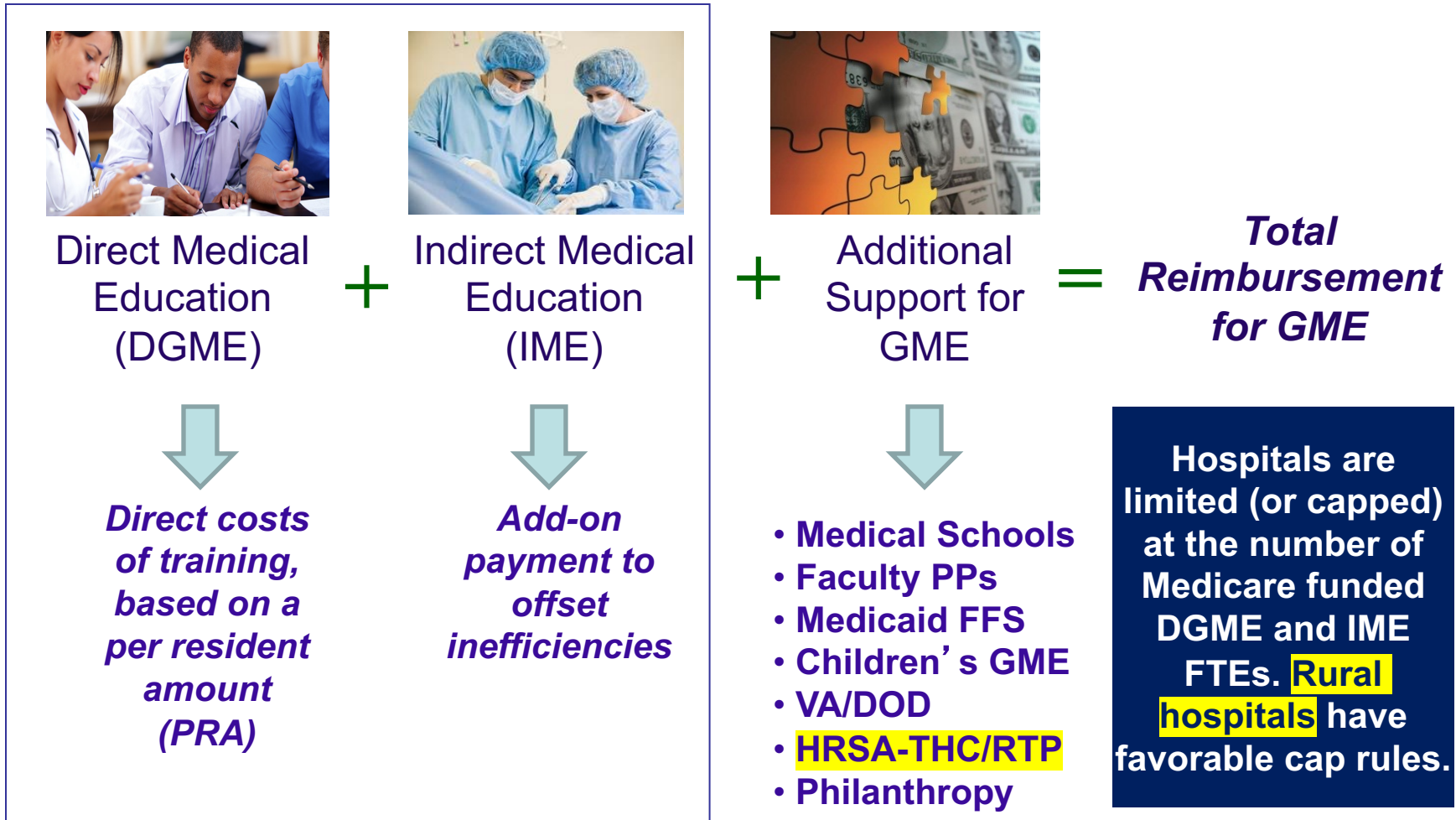
**Office of Mississippi Physician Workforce -  
Rural and Community Based GME Program Opportunities  
October 7, 2022**

**PKFHealth, LLC**

# Today's Agenda

- **GME reimbursement and funding overview**
- **Potential paths and rural and community-based training opportunities**
- **Types of hospitals and how reimbursed**
- **Section 127 of CAA**
- **Teaching Health Center grant opportunities**
- **Q&A**

The majority of GME funding comes from Medicare, but there are other sources used to subsidize residency training.



**There are several ways GME can be developed and grow in rural and underserved areas.**

### **Rural Hospitals**

- Can add to caps any time for new programs (not limited to one five-year period).
- Rural reclassification and IME increase.
- Need to consider type of hospital.

### **Rural Training Programs**

- Urban hospital/partner can add to caps if >50% of time spent in rural area.
- HRSA has been awarding development grants to support planning (\$750,000).

### **Teaching Health Center Program**

- Funded by HRSA, not Medicare, at \$160,000 per resident.
- Eligible entities are community based (e.g., FQHC), not a hospital or medical school.

**Any of these options require careful planning, an investment in residency training for the short and long-term, and the likely need to collaborate and partner with other sites with a clear governance structure in place.**

# The type of hospital can have a significant impact on the amount of allowable GME reimbursement that may be received.

## How Are Hospitals Reimbursed by Medicare?

Type of Hospital	DGME	IME	Notes
<b>IPPS Urban</b>	Yes	Yes	If GME naïve, under caps, or qualifying as an RTP partner and >50% training in a rural area.
<b>IPPS Rural</b>	Yes	Yes	Can grow GME caps for new programs or establish a RTP.
<b>Sole Community Hospital</b>	Yes	Yes*	Does not qualify for full IME if receiving higher, hospital specific payment. HMO business fully reimbursed.
<b>Medicare Dependent Hospital</b>	Yes	Yes*	Qualifies for partial IME if receiving higher, hospital specific payment. HMO business fully reimbursed.
<b>IPPS Rural Reclassification</b>	No*	Yes	No DGME if not an RTP and over caps, otherwise yes. Considered rural for IME only.

Other/Non Hospital	DGME	IME	Notes
<b>Critical Access Hospital</b>	No	No	Cost-based GME reimbursement (not IPPS), or can be treated as non-hospital site for GME training.
<b>Teaching Health Center</b>	No	No	HRSA funded at \$160,000 per resident based in part on consideration of direct and indirect costs.

# Section 127 of the Consolidated Appropriations Act- Rural Track Programs

## New CMS Definition and Opportunities

A “rural track program” is a program, whether separately accredited or not, where residents spend time in both urban and rural settings and the time spent training in a rural place is >50% of the total training for time for residents in the program (or track) as a whole.

- New opportunity to create “not separately accredited” programs in multiple specialties.
- New opportunity for urban hospitals to expand already established and separately accredited rural training programs (RTP) to additional rural sites; a rural hospital can also expand with another RTP of an urban program. No rolling averages in first five years of cap building.

Visit ACGME at <https://www.acgme.org/what-we-do/accreditation/medically-underserved-areas-and-populations/> for ACGME definition.

## Teaching Health Center Updates

### HRSA Funded Community Based GME

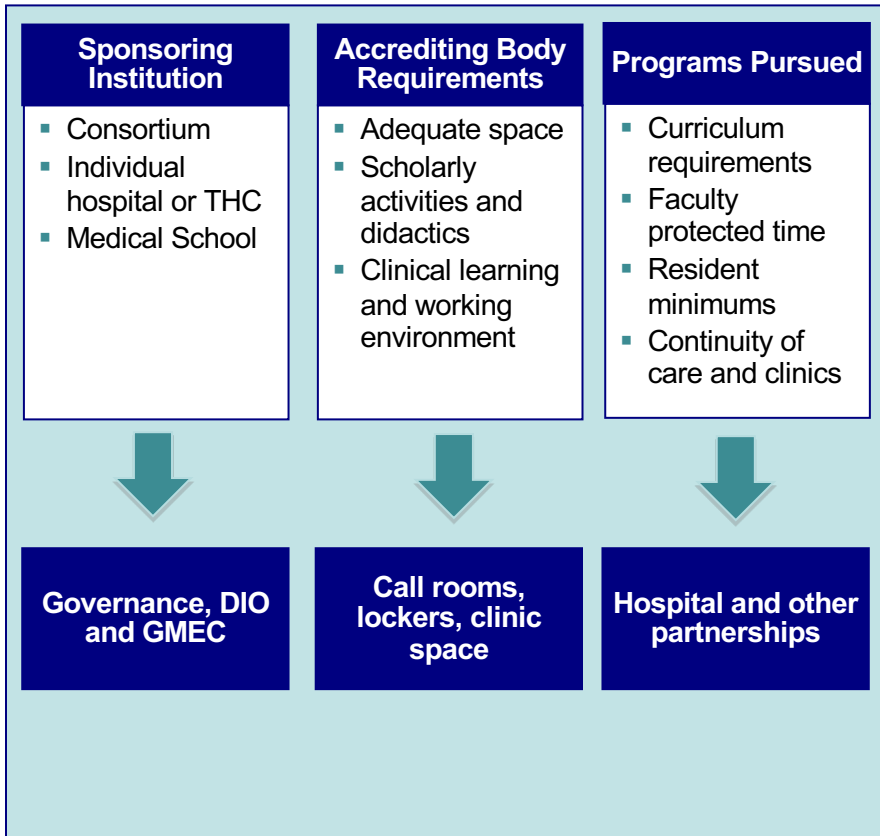
Opportunities through HRSA for new and expanded teaching health center (THC) grants, as well as THC planning grants.

- **Definition:** *THCs are community-based residency programs in family medicine, internal medicine, pediatrics, med-peds, psychiatry, ob/gyn, general dentistry, pediatric dentistry, or geriatrics.*
- **Goal:** *to expand primary care physician workforce in rural and underserved communities.*
- **Funding:** *\$160,000 per resident FTE per year.*

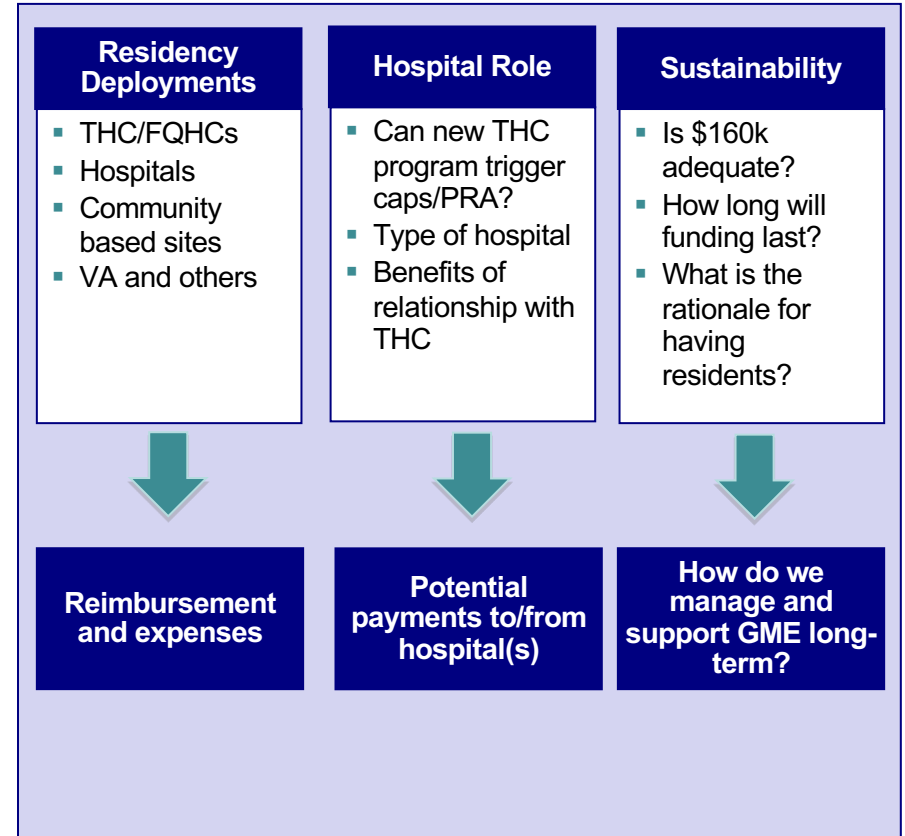
Visit <https://bhw.hrsa.gov/funding/apply-grant/teaching-health-center-graduate-medical-education> for more information and upcoming notices of funding opportunities.

# Each step in the road to establishing THC GME has some element of financing that needs to be considered to sustain residency training.

## Program Planning Phase



## Residency Training and Operations Phase





**Hospitals have always and continue to have the deepest pockets to support GME, but that does not mean they “make money” on residency training.**

### **THC HRSA Funding**

- Now at \$160,000 per slot
- Intended to cover resident costs
- Not based on Medicare utilization
- Does not cover all specialties and subspecialties
- Funding is uncertain long-term

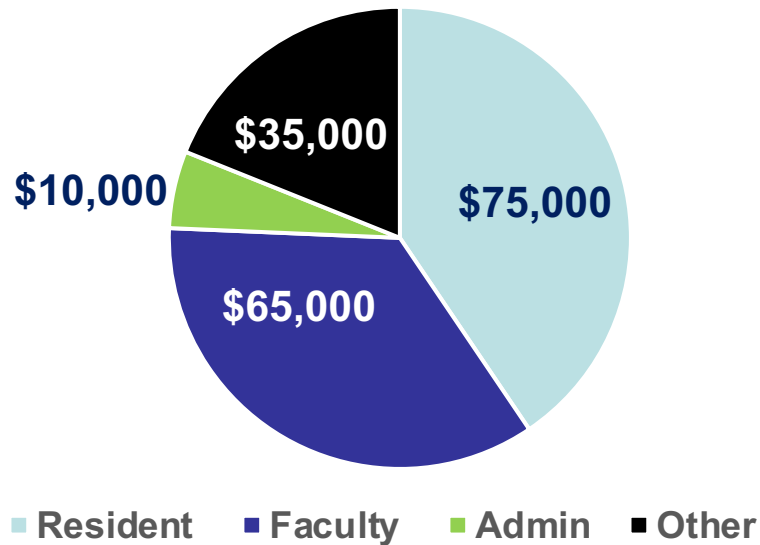
### **CMS Hospital Reimbursement**

- Tied to Medicare utilization
- If applicable, Medicaid GME dollars go to hospitals
- Hospital reimbursement varies widely
- Type of hospital can have a significant impact on how allowable reimbursement is generated

**Rotations into hospitals of THC residents may result in just CMS reimbursement, limiting the amount of funding to the THC or requiring a negotiation of payment.**

## How will the \$160,000 be spent, and is it enough?

### Direct Cost to Train Resident (\$185k example)



### How do we make this work?

- NPSR
- Partnerships with hospitals
- How sponsoring institution is established
- Retention of residents
- Cost avoidance
- Community benefits
- Philanthropy
- State-specific funding
- Foundation support
- Other grants
- In-kind support

*This is the basis for sustainability*

No matter the path to becoming a Sponsoring Institution, the THC will need some level of support from other partners and participatory sites.

## Sponsoring Institution (SI)

### THC as SI

- Governance and control directly aligned with THC
- Need to consider administrative costs of oversight
- May limit ability to partner with participatory sites

### Consortium Model

- Shared risk among members
- Alignment of program goals
- Potential access to resources that can be offered at a discount or provided in kind

***To establish itself as an eligible entity, a THC needs to become its own SI or create a consortium. The THC must demonstrate control over the financing and operations of the program(s). This is not an option for hospital cap relief.***

# From a recent NOFO for THC funding: “The applicant **MUST** provide documentation that the residency program is accredited...”

**Is there a plan B to support GME if THC funding is not awarded?**

<u>Narrative Section</u>	<u>Review Criteria</u>
Purpose and Need	(1) Purpose and Need
Response to Program Purpose: (a) Work Plan (b) Methodology/Approach (c) Resolution of Challenges	(2) Response to Program Purpose (a) Work Plan (b) Methodology/Approach (c) Resolution of Challenges
Impact: (a) Evaluation and Technical Support Capacity (b) Project Sustainability	(3) Impact: (a) Evaluation and Technical Support Capacity (b) Project Sustainability
Organizational Information, Resources and Capabilities	(4) Organizational Information, Resources and Capabilities
Resident FTE Request Justification Narrative (below)	(5) Support Requested

## Summary and concluding thoughts:

- **The need for physicians in rural and underserved areas is significant, and there are new ways to meet that need through GME.**
- **The type of hospital(s) that participate in GME can result in a wide variation in amount of allowable reimbursement received.**
- **Each aspect of the development of new or expanded residency training has some type of economic impact.**
- **THC funding (both planning and operations) can be a way to deliver GME and physicians at a community-based level, but the funding stream and path to becoming a THC may be more complicated.**

## Questions and Answers

Christopher L. Francazio  
PKFHealth, LLC  
265 Franklin Street, Suite 1702  
Boston, MA 02110  
617 963-5299  
[cfrancazio@pkfhealth.com](mailto:cfrancazio@pkfhealth.com)